See What’s New and Bold at PSI.

2016 Annual Report
About PSI

PSI makes it easier for people in the developing world to lead healthier lives and plan the families they desire.

At PSI, we believe that extreme poverty can be eradicated in our lifetime only by breaking the traditional development model. Together with our partners, we develop and test breakthrough concepts that actually have the potential to go to scale and make it easier for people in the developing world to lead healthier lives.

ONLY PSI HAS

- A global network structure of more than 50+ member organizations
- A 45-year track record of developing cutting-edge health solutions.
- The ability to take proven health interventions to scale

ONLY TOGETHER WITH OUR PARTNERS CAN WE

- Invent effective health solutions.
- Test concepts and bring investments to the right ideas.
- Free 1.2 billion from poverty within our lifetime.
We’re locally rooted and globally connected.
Explore the impact we’re making around the world.
LIVES CHANGED (ESTIMATED)

4.27 million unintended pregnancies prevented.
11,000 maternal deaths prevented.
240,000 deaths due to malaria, diarrhea and pneumonia prevented. (MDG 4 & 7)
261,000 HIV infections prevented.

SERVICES PROVIDED

1,027,000 long-acting, reversible contraceptives inserted (including implants and intrauterine devices), empowering women and couples to plan for the families they desire.
283,000 voluntary adult medical male circumcisions performed, preventing HIV and other sexually transmitted infections (STIs).
2,050,000 voluntary testing and counseling sessions for HIV and other STIs conducted, reducing transmission rates and increasing access to treatment through referrals.

PRODUCTS DISTRIBUTED

42.8 million long-lasting insecticide-treated nets, protecting families from malaria.
0.9 billion male and female condoms, preventing transmission of HIV and other STIs and empowering women and couples to plan for the families they desire.
2.4 million diarrhea treatment kits, saving children’s lives by reducing the severity and duration of diarrheal disease.
39,600 courses of directly observed therapy, saving lives by treating tuberculosis.
828,000 pre-packaged antibiotics, saving lives by treating pneumonia.
17.6 million courses of artemisinin–based combination therapy, saving lives by treating malaria.
13 billion liters of water treated with water treatment products.

In 2016, PSI added an estimated 38.1 million years of healthy life with our products and services.
PSI estimates the impact of its health interventions using the Disability-Adjusted Life Year (DALY), a unit of measurement developed by the World Bank and the World Health Organization to estimate years of life lost due to death and disability. We track each product we deliver and service we provide. We then use mathematical models to calculate the DALYs averted by our work.

HOW DOES PSI CALCULATE YEARS OF HEALTHY LIFE ADDED?

ONE DALY AVERTED = ONE YEAR OF HEALTHY LIFE

OUR IMPACT: YEARS OF HEALTHY LIFE ADDED


23.8M 28.1M 29.2M 46.1M 33.2M 36.7M 53.7M 44.9M 38.1M
Financial Statements

2016 REVENUE BY DONOR

- **35%** International Organizations
- **30%** U.S. Government
- **17%** Non U.S. Government
- **13%** Foundations & Corporations
- **4%** Other Sources
- **1%** Individual Contributions

DONORS

Anonymous
Bill & Melinda Gates Foundation
Caitlin Heising
Civil Society Fund
Global Fund to Fight AIDS, Tuberculosis and Malaria
Government of India
Government of the Netherlands
Government of South Africa
Indrani’s Light Foundation
KfW
Pfizer Inc.
Swedish International Development Cooperation Agency
UNITAID
United Kingdom Department for International Development
United Nations Children’s Fund
United Nations Office for Project Services
United Nations Population Fund
United States Agency for International Development
United States Centers for Disease Control and Prevention
United States Department of Defense
World Bank

* Donors listed contributed a minimum of U.S. $1 million in 2015. Contributions received not recognized according to Generally Accepted Accounting Principles.

The figures on these pages are excerpted from statements and schedules issued by PSI’s external auditors. Copies of audited statements are available upon request from PSI in Washington, DC. Please email info@psi.org.
**EXPENSES BY YEAR (IN MILLIONS)**

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<thead>
<tr>
<th>Year</th>
<th>Program</th>
<th>Management &amp; General</th>
<th>Fundraising</th>
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<tbody>
<tr>
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<td>$567.1</td>
<td>$44.7</td>
<td>$1.7</td>
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<tr>
<td>2015</td>
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<tr>
<td>2014</td>
<td>$588.3</td>
<td>$40.0</td>
<td>$2.8</td>
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**REVENUE BY YEAR**

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<tr>
<th>Year</th>
<th>Revenue</th>
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<tr>
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<tr>
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<td>$652,776,127</td>
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<tr>
<td>2014</td>
<td>$638,443,057</td>
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