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ABOUT PSI

PSI is a global nonprofit that makes it easier for all people to lead healthier lives and plan the families they desire.

PSI brings innovation to scale, shaping healthcare market systems through our presence in over 50 countries and a vast network of global, regional, national and provincial partners.

With an unwavering commitment to the healthcare consumer, PSI designs effective and sustainable solutions to the world’s biggest healthcare challenges.

50+ MEMBERS
A global network structure of more than 50 member organizations

50 YEARS
A nearly 50-year track record of developing cutting-edge health solutions

ONLY TOGETHER WITH OUR PARTNERS CAN WE

Invent and innovate effective health solutions
Test concepts and bring investments to the right ideas
Deliver healthcare to our consumers where, when, and how they want it
WE’RE LOCALLY ROOTED AND GLOBALLY CONNECTED

MAIN OFFICES

Amsterdam
Washington, DC
Nairobi

WHERE WE WORK

Angola
Bangladesh
Benin
Burundi
Cambodia
Cameroon
Costa Rica
Côte D’ivoire
Dominican Republic
El Salvador
eSwatini
Ethiopia
Europe
Ghana
Guatemala
Haiti
Honduras
India
Kazakhstan
Kenya
Laos
Lesotho
Liberia
Madagascar
Malawi
Mali
Mozambique
Myanmar
Namibia
Nepal
Nicaragua
Niger
Nigeria
Pakistan
Panama
Papua New Guinea
Paraguay
Rwanda
Senegal
Somaliland
South Africa
South Sudan
Tajikistan
Tanzania
Trinidad & Tobago
Uganda
Vietnam
Zambia
Zimbabwe
EXPLORE THE IMPACT WE’RE MAKING AROUND THE WORLD

PRACTICE AREAS MAP
THE SCALE OF PSI PROGRAMMING IN 2019

SERVICES PROVIDED

6.53 M
unintended pregnancies prevented

16.1K
maternal deaths prevented

65.9K
deaths due to malaria, diarrhea, and pneumonia prevented

173.9K
new HIV infections prevented

9.6 M
People received modern contraception, helping them and their partners to plan the families they desire.

2.24 M
Women received long-acting, reversible contraceptives including implants and intrauterine devices.

3.34 M
Women received short-term contraceptives including emergency contraception, oral contraception, injectable contraception, and cycle beads.

3.95 M
Men and women received condoms.

2.6 M
People received HIV testing services or products, ensuring vulnerable and key populations know their HIV status.

1.26 M
Clients received HIV self-test kits, mitigating barriers to getting tested and increasing the adoption of HIV prevention and treatment.

1.37 M
Clients were voluntarily tested and counseled for HIV and other STIs, reducing transmission rates and increasing access to treatment through referrals.

4.77 M
Children protected by seasonal malaria chemoprevention (SMC) during malaria transmission season.

5.92 M
Million people received artemisinin-based combination therapy, saving lives by treating malaria.

17+ M
People were protected by long-lasting insecticide-treated nets, protecting families from malaria.

49.4 K
Patients received directly observed therapy, saving lives by treating tuberculosis.

175.7 K
People received a treatment course of antibiotics, saving lives by treating pneumonia.

1.87 K
People received diarrhea treatment, saving children's lives by reducing the severity and duration of diarrheal disease.
HOW DOES PSI CALCULATE YEARS OF HEALTHY LIFE ADDED?

PSI estimates the impact of its health interventions using the Disability-Adjusted Life Year (DALY), a unit of measurement developed by the World Bank and the World Health Organization to estimate years of life lost due to death and disability. We track each product we deliver and service we provide. We then use mathematical models to calculate the DALYs averted by our work.

OUR IMPACT YEARS OF HEALTHY LIFE ADDED BY HEALTH AREA

<table>
<thead>
<tr>
<th>HEALTH AREA</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Modern Contraception</td>
<td>8,325,500</td>
</tr>
<tr>
<td>HIV &amp; STIs</td>
<td>7,043,799</td>
</tr>
<tr>
<td>Malaria</td>
<td>4,986,897</td>
</tr>
<tr>
<td>Safe Abortion</td>
<td>265,931</td>
</tr>
<tr>
<td>Tuberculosis</td>
<td>241,059</td>
</tr>
<tr>
<td>Maternal, Newborn, and Child Health</td>
<td>228,817</td>
</tr>
<tr>
<td>Nutrition</td>
<td>101,259</td>
</tr>
<tr>
<td>WASH</td>
<td>41,274</td>
</tr>
<tr>
<td>Non-communicable diseases</td>
<td>1,579</td>
</tr>
<tr>
<td><strong>PSI GLOBAL</strong></td>
<td><strong>21,236,116</strong></td>
</tr>
</tbody>
</table>
The figures on these pages are excerpted from statements and schedules issued by PSI’s external auditors. Copies of audited statements are available at psi.org/annual-reports.

**2019 Revenue by Donor Type**

- **U.S. Government**: 40%
- **International Organizations**: 23%
- **Foundations & Corporations**: 17%
- **Other Sources**: 6%
- **Non U.S. Governments**: 13%
- **Individual Contributions**: 1%

**Expenses by Year (in Millions)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Programs</th>
<th>Management &amp; General</th>
<th>Fundraising</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$42.1</td>
<td>$1.8</td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>$36</td>
<td>$2</td>
<td></td>
</tr>
<tr>
<td>2019</td>
<td>$44</td>
<td>$1.6</td>
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</tbody>
</table>

**Revenue by Year**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (in Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$601,792,599</td>
</tr>
<tr>
<td>2018</td>
<td>$542,349,734</td>
</tr>
<tr>
<td>2019</td>
<td>$503,845,982</td>
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</tbody>
</table>